

2013 AGM
National Stock Exchange of Australia
CEO Presentation
Time for Growth

Emlyn Scott
21 Nov 2013

2013 Highlights – Foundation Set For Growth

- Macro Economic conditions & regulatory harmonisation encouraging exchange competition
- Build on our solid team, service, infrastructure:
 - Australian Market Licence holder (same as the ASX)
 - Second largest listing market in Australia
 - State of the art NASDAQ OMX trading system & Settlement in CHESS via DvP
 - Price feeds & news alerts to Bloomberg, Reuters, AFR, Iress, Paritech, etc
 - Host of SPSE (South Pacific Stock Exchange) – Fiji
- Stronger branding – New website, message, market segmentation, brochures, USP, Partners, almanac, etc. Why are we here? What do we do differently?
- Improving market liquidity – existing brokers more engaged, adding new brokers, online broking services and expanding the co's communications platform.

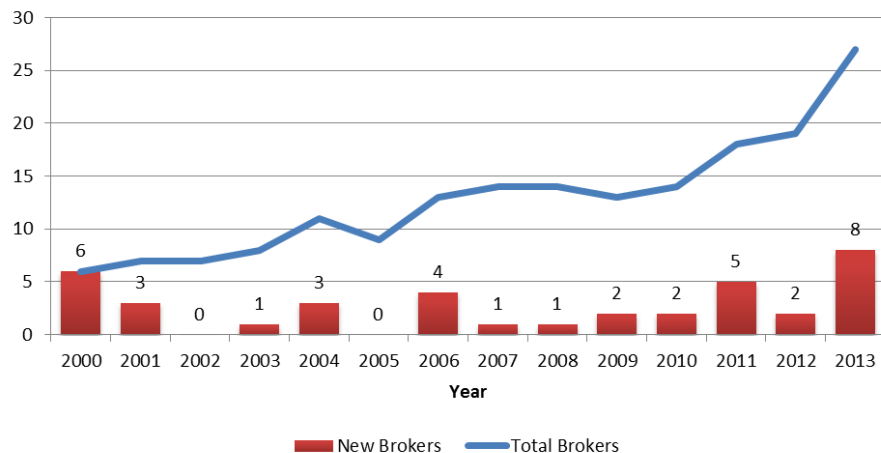
**NSX is bringing healthy competition, innovation and growth
to Australia and throughout Asia**

2013 Highlights – Positive Impact

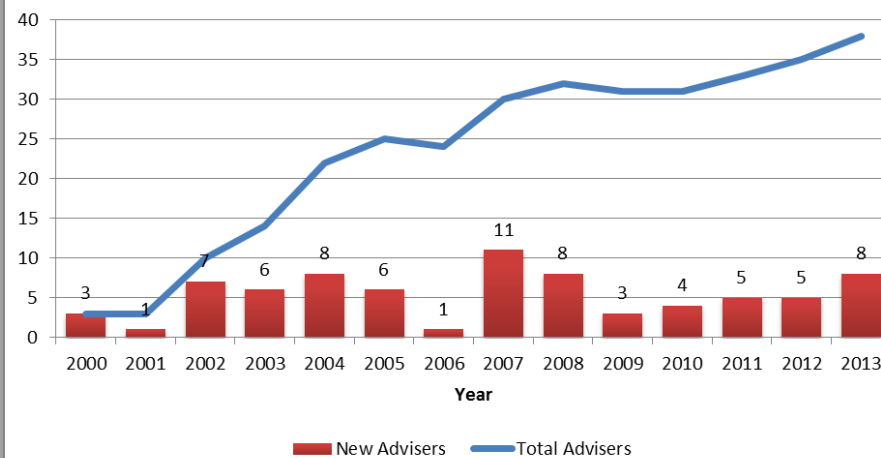
- 9 new brokers (1 dormant) + 1 application + numerous in pipeline. Record year representing a 50% increase in number of brokers.
- 8 new nominated Advisers + 1 application + numerous in pipeline - strongest year since 2007 & second best year on record
 - First overseas adviser – Southasia Advisory
- First online broker now live
 - NSX infrastructure now supporting STP processing
- 4 listings + 3 applications + solid pipeline – strongest listing year since 2008
- First globally traded company leveraging NSX as it's listing hub

2013 Highlights – Rapid Increase in Brokers and Advisers

NSX Brokers



NSX Advisers (#)



NSX Website – Best of Breed



22nd Oct 2013 12:48 PM AEST

Member Login Create Account

For Companies For Brokers For Advisers For Investors Market Data About Quick Links

0.810 IQN 0.750 KEW 1.100 LCB 0.750 LLP 1.800 LPC 0.700 MBK 0.850 MDH 0.750 MEV 0.400 MMT 0.020 NRC 1.130 OCX 0.060 PEQA 1.125 PIN 0.009 PJA 0.700

TAKE YOUR NEXT STEP

THE MARKET FOR GROWTH COMPANIES



National Stock Exchange of Australia

BECOME AN NSX ABOUT NSX WHY NSX

GAINERS FALLERS VOLUME VALUE

Become an NSX



Listed Company



Broker



Investor



Adviser

Request a Listing Kit

We would love to hear about your proposed listing. Please contact us by requesting a listing kit.

Sign up!

Hear the latest important news and IPO information as it happens.

☒ Upcoming IPOs ☒ News

your email address

NSX NEWS

30th Aug 2013

NSX welcomes first offshore nominated adviser

Sydney - August 30, 2013 - The National Stock Exchange of Australia (NSX), Australia's market for growth companies, is delighted to announce the recent admission of corporate advisory firm Southasa

Brokers Advisers




ORD MINNETT

Home Contact Us About Us Terms of Use Privacy statement Make Payment

© 2013 National Stock Exchange of Australia Limited (NSX) ABN 11 000 902 063



22nd Oct 2013 12:52 PM AEST

Member Login Create Account Newsletter

For Companies For Brokers For Advisers For Investors Market Data About Quick Links

FCF 0.700 FMI 0.120 GO 5.800 HBA 0.022 HBD 0.800 HSEA 0.360 IAD 0.900 IIC 0.300 INW 0.810 IQN 0.750 KEW 1.100 LCB 0.750 LLP 1.800 LPC 0.700 MBK 0.850 MDH

African Petroleum Corporation Limited

0.150 0.150 0.00% High Low Volume Last Trade 21/10/2013 10:59 AM AEST

Company Details Security Details June Prices Daily Price History Monthly Price History Issued Capital Dividends All Trades

Zoom 1m 3m 6m YTD 1y All Show Announcements From: Apr 21, 2013 To: Oct 21, 2013



Price

Volume

Announcements

[Director's Declaration and Initial Interest Notice](#) 11th Oct 2013

[Final Director's Interest Notice](#) 11th Oct 2013

[Board Restructure](#) 11th Oct 2013

[Change in Substantial Shareholder Notice](#) 16th Sep 2013

[Half Year Financial Report](#) 13th Sep 2013

22/10/2013	Last	Bid	Offer	Open	High	Low	Volume	Mkt.Cap	Prev.Cls	Change last 12 m	Change last 12 m %	PE	Status
NSX Code	\$	\$	\$	\$	\$	\$	Qty	\$m	\$			x	code
AOQ	0.150	0.150	0.170	2,151,305	-	-	-	254,315	0.150	0.000	0.000	-6.522	

BIDS			OFFERS			TRADES			
PRICE \$	QTY	ORDERS	PRICE \$	QTY	ORDERS	TRADE DATE	PRICE \$	QTY	STATUS
0.150	500,000	1	0.170	2,151,305	3	21-Oct-2013 10:59:30 AM	0.150	200,000	
0.120	1,200,000	2	0.180	248,367	1	15-Oct-2013 12:17:05 PM	0.150	1,000,000	
0.110	200,000	1	0.200	120,000	2	15-Oct-2013 12:16:13 PM	0.150	142,500	

Quick NSX Stats 2013

114

*Securities
Listed*

\$1.0b

*Market
Capitalisation*

315m

*Total Shares
Traded 2013*

\$250m

*Capital Raised
2013*

27

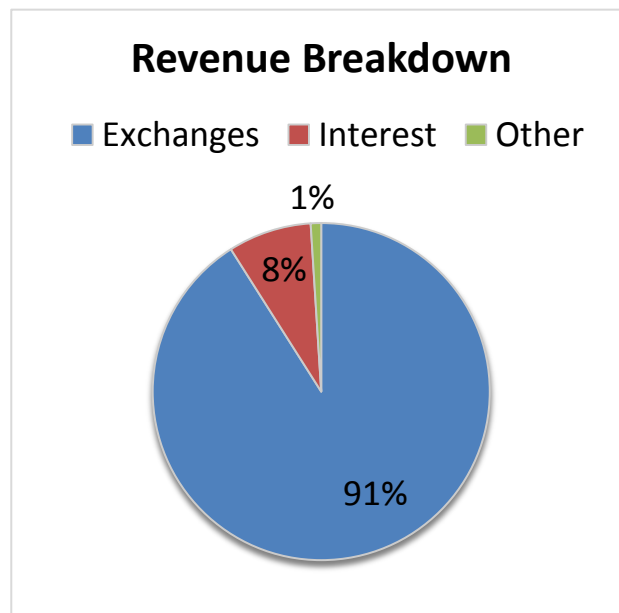
Brokers

38

Advisers

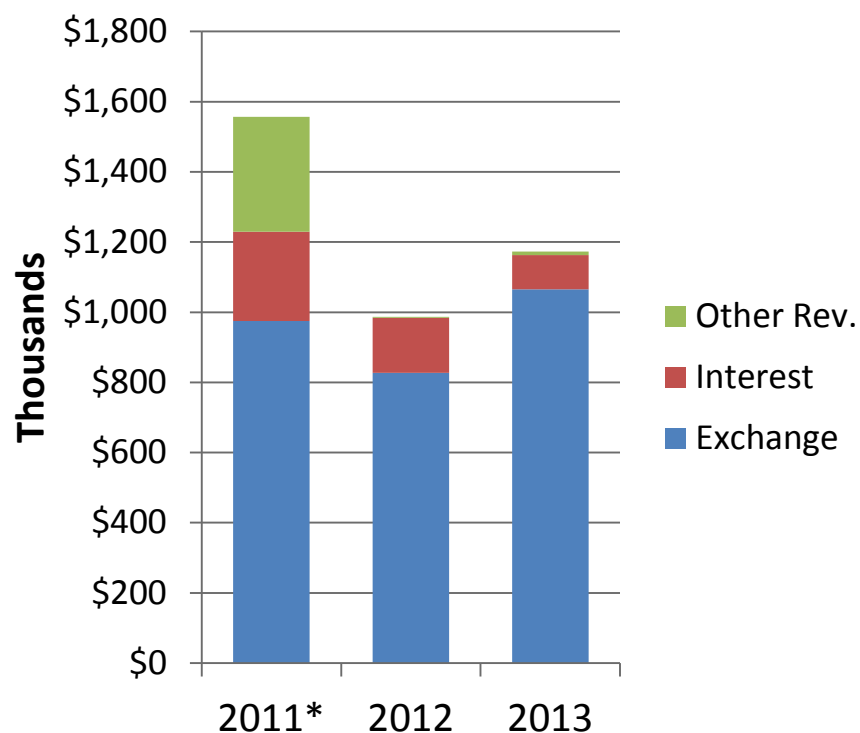
2012/13 FY Results

- Total Revenue \$1.174m (up 18.9%)
 - Exchange revenue \$1.065m (up 28.8%)
 - Interest revenue \$98.7k (down 37.2%)
 - Other revenue 10.2k (up 221.5%)
- Total expenses \$3.136m (down 16.6%)
- Operating Loss \$1.962m (C12 \$2.774m down 29.3%)
- EPS -1.97c (-2.80c C12)
- No dividend declared



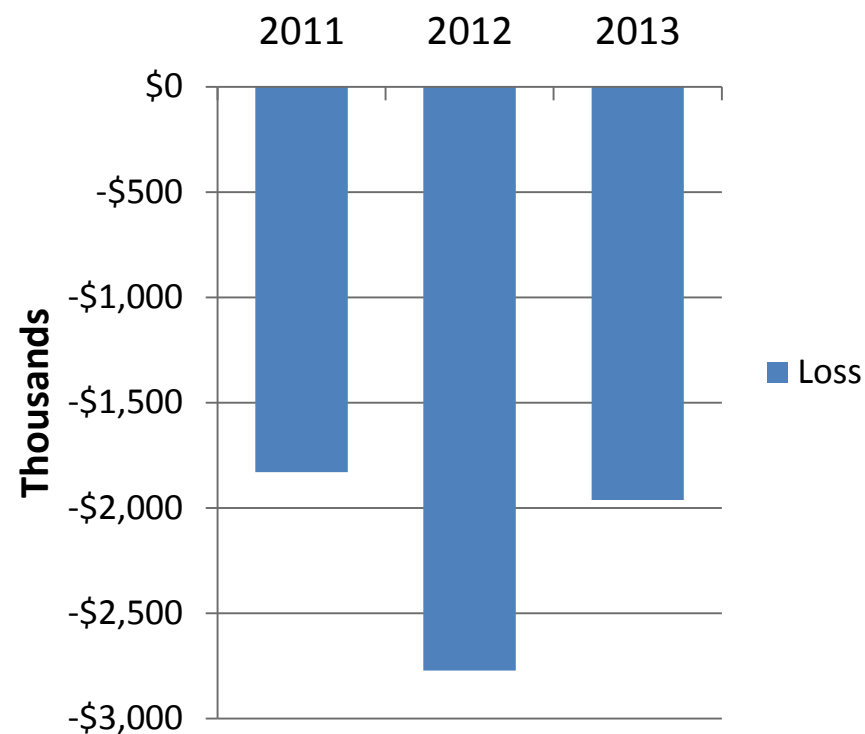
2012/13 FY Results

Revenue Breakdown



* 2011 Revenue from continuing operations only

Operating Results



Outlook Positive

- Macro conditions + regulatory changes encouraging competition to ASX monopoly on multiple fronts
- Infrastructure work complete to support solid pipeline of new listings, brokers and Nominated Advisers:
 - New USP resonating with clients
 - New pipelines identified and turnkey solutions initiated
 - Strong Australian & Asian demand for NSX services
- Costs expected to be flat barring unforeseen events
- Outlook positive for continued improvement in results



NSX well positioned to capitalise on macro conditions, regulatory changes and our state of the art infrastructure & services

Questions