

Introduction to NSX

- **Recognised Stock Exchange**
- **BSX – Taxi markets**
- **Alternative market specifically designed for:**
 - **SME's**
 - **Community Organisations**
 - **Water Trading**
 - **Regionally based enterprises**

Offices:

NSX Newcastle
NSX Melbourne

Websites:

www.nsx.net.au
www.nsxa.com.au
www.bsx.com.au

Why Companies list on NSX?

- **Custom market for SME's**
- **Realistic entry requirements for SME's**
- **Solution for businesses driven by:**
 - **Succession Issues**
 - **Need to raise capital**
 - **Need to re-structure**
 - **Rapid growth or start-up**
- **Greater liquidity than private status**

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SME Business Sector

- SME sector represents 95% of businesses (880,000 businesses), over \$3.5 trillion*
- 44% will be sold over the next 10 years
- Average sale price will be less than 5 times earnings
- \$450m in new super money is invested in the sharemarket every week
- ASX 100 industrials average p/e is 17

* RMIT Report

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